



**Picard Bondco**

**Unaudited Interim Condensed Consolidated Financial Statements as at and  
for the quarter ended June 30, 2022**

**August 29, 2022**

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## Introduction

### Highlights

The financial results of Picard Bondco and its consolidated subsidiaries (the “Group”, “Picard”, “Picard Group”, “we”, “our” or “us”) for the quarter ended June 30, 2022 (“Q1 2023”) include the following highlights:

- Q1 2023 sales of goods decreased by 8.6% to €366.6 million from €401.3 million in Q1 2022. Q1 2022 had benefited from a context of strict restrictions to face the third wave of the COVID-19 pandemic in France until mid-May 2021, particularly the closure of restaurants, mandatory working from home and a strict curfews at 6PM. Compared with Q1 2020 (pre-COVID-19 level), sales of goods increased by 13.8% or €44.5 million, demonstrating the retention of new customers and the change in habits of our existing customers during the COVID-19 pandemic, despite the expected partial normalization of our activity following the easing of pandemic restrictions;
- Our gross margin increased to 45.0% in Q1 2023 from 44.8% in Q1 2022 and has been closely monitored in the context of strong inflation; and
- Q1 2023 EBITDA margin remained high at 16.7%, although lower than the 18.0% of Q1 2022 but higher than pre-COVID levels. Q1 2023 EBITDA decreased to €61.4 million, from €72.4 million in Q1 2022, due to lower sales but partly offset by lower operating expenses.

CEO Cathy Collart-Geiger commented: “Our Q1 2023 sales of goods showed a decline in sales as our performance last year was boosted by the third lockdown and its associated restrictive measures; moreover, after nearly two years of restrictions, our most loyal customers reduced the frequency of their visits over the quarter, taking advantage of vacations and bank holidays to leave Paris and the major city centers in greater numbers. However, despite these factors and the growing concerns of French consumers about inflation, our sales remained higher than prior to the pandemic. In addition, the decline in sales was primarily concentrated on April and May due to the restrictions last year, while June performance was broadly in line with last year’s.

On a like-for-like basis we experienced a decrease in the total number of tickets (-7.6%) and the average basket size (-3.0%). We continue to see that, in spite of the normalization of the health situation in France, new customers recruited over the past two years continue to shop at Picard, while previously existing customers have increased their average basket size compared to the pre-COVID-19 period.

During the quarter, we opened one directly operated store and one franchised store in mainland France as part of our expansion strategy. Our express delivery offering has been extended to approximately 100 additional stores and as of June 30, 2022, approximately 260 stores offered this service.

Home delivery sales showed a decrease of 18.7% during Q1 2023, compared with Q1 2022, due to an exceptional performance in the two last years when our home delivery sales had almost doubled from pre-pandemic levels.

Our new loyalty program was launched on May 30, 2022, as a pillar of our brand platform. This new loyalty program aims to be simpler and more accessible, providing immediate discounts to all members and more generous accruals of loyalty points on all our members' purchases, which allows us to give customers a more personalized program, adapted to their preferences.

Our Q1 2023 gross profit decreased by €14.7 million, or 8.2%, from €179.7 million in Q1 2022 to €165.0 million in Q1 2023. Our gross margin increased to 45.0% in Q1 2023 from 44.8% in Q1 2022. This increase in our margin rate was mainly explained by the increase in the off-promotion margin rate, as we managed to adapt our pricing and offering to the inflationary context and we benefitted from a slightly positive mix effect on certain product categories.

Our EBITDA margin stood at 16.7%, lower than the 18.0% reported for the same period last year. Our EBITDA decreased by 15.2%, from €72.4 million in Q1 2022 to €61.4 million in Q1 2023 but remained above pre-COVID-19 levels. This decrease was mainly due to lower sales, partly offset by a higher margin rate and lower operating

expenses, following the limited impact of inflation on our cost structure and certain variable costs decreasing with sales.

After a new wave of COVID-19 cases in the first months of 2022, the public health situation in France now seems to be stabilizing and returning to a more normal state. The macro-economic climate continues to be uncertain, due to both the economic situation in France and international events, which are driving inflation in several categories of operating expenses (notably, raw materials, electricity, oil and labor costs). Our strategy for the coming quarters remains focused on minimizing the increase in costs and its impact on sales prices in order to preserve the purchasing power of consumers. The inflationary pressure may also represent an opportunity for us to adapt and provide innovative solutions to improve efficiency and encourage more sustainable behavior, with a positive long-term impact. The Group is also focused on the implementation of our strategic growth plan initiated last year and mainly concentrated on the optimization of our like-for-like sales performance, the expansion of our footprint in France and abroad, and the gain of market share in growing channels, notably omnichannel shopping solutions.”

## **About Picard**

Picard is the leading retailer of frozen food products in France, and the pioneer in the sector. We offer our customers approximately 1,250 different frozen food SKUs, including unprocessed meat, fish and seafood, fruits and vegetables and bakery products, as well as a full-range of ready-made starters, main courses, desserts and ice cream at various prices. We introduced the concept of premium quality, appetizing frozen food to French consumers when we opened our first store in Paris in 1974. Since then, we have continued to develop the market for frozen food products in France by transforming the way the French public perceives and consumes frozen food. As of June 30, 2022, we had 1,084 stores in France (including two franchised stores in Corsica, 10 franchised stores in La Réunion, three franchised stores in the French West Indies, three franchised stores in New Caledonia and 33 franchised stores in mainland France), 15 stores in Belgium, one store in Luxembourg, 10 franchised stores in Scandinavia and 14 franchised stores in Japan. We also sell Picard-branded products in Italy through a commercial agreement with an Italian retailer, in the United Kingdom through a partnership with Ocado, in the Netherlands through a partnership with Albert Heijn and in Singapore through a partnership with RedMart, as well as in Hong Kong and the MENA region through partnerships with Al Futtaim Group in Marks & Spencer stores and in Taiwan through a partnership with RT Mart. Our Swedish operations were sold to our joint-venture partner as of August 15, 2018, and a new franchise agreement was signed on the same date under which we supply Picard-branded products to the Swedish franchisee. The franchisee continues the development of the business in Sweden through various channels, including franchised stores and a contract with ICA under which the franchisee supplies ICA with Picard-branded products for corners within ICA’s supermarkets and hypermarkets.

On October 14, 2010, Picard Groupe S.A.S. was acquired by funds managed or advised by Lion Capital LLP (“Lion Capital”). Lion Capital is a consumer retail-oriented investment firm with a focus on investments in mid-size and large, consumer-oriented brands in Europe and North America.

On August 19, 2015, Aryzta, a world-wide group active in the food industry and leader in the manufacturing and distribution of bakery-related products to industrial companies acquired a 49.5% interest in the Picard Group’s indirect parent company, Lux HoldCo, from Lion Capital.

On October 4, 2019, Aryzta announced that it had received a binding offer from Invest Group Zouari (“IGZ”) to sell a 42% stake in the Picard Group. The transaction was completed in January 2020. In January 2021, Aryzta sold its remaining stake in Picard to Lion Capital and IGZ, leaving Lion Capital and IGZ with respective stakes of 51.8% and 45.4%.

On October 6, 2010, Picard Bondco issued €300 million aggregate principal amount of 9% Senior Notes due 2018 (the “2010 Senior Notes”), and on October 14, 2010, Lion Polaris S.A.S. (a subsidiary of Picard Bondco, which merged with Picard Groupe S.A. on June 20, 2011 and was renamed Picard Groupe S.A.S.) borrowed €625 million under senior credit facilities. In 2010 and 2011, Picard PIKco S.A. (the direct parent company of Picard Bondco) also issued 12% PIK Notes due 2019 (the “PIK Notes”) in an original aggregate principal amount of €95 million.

On August 1, 2013, Picard Groupe S.A.S. issued €480 million aggregate principal amount of floating rate senior secured notes due 2019 (the “2013 Senior Secured Notes”), the proceeds of which were used, along with cash in hand, to permanently repay the €625 million senior credit facilities entered into in 2010 in their entirety. On the same date, Picard Groupe S.A.S. entered into a €30 million revolving credit facility (the “2013 Revolving Credit Facility”).

On September 29, 2014, Picard Bondco elected to redeem €115 million of its 2010 Senior Notes. The partial redemption occurred on October 29, 2014. On March 9, 2015, Picard Bondco redeemed the remaining €185 million outstanding of its 2010 Senior Notes.

On February 20, 2015, Picard Groupe S.A.S. issued €342 million aggregate principal amount of additional 2013 Senior Secured Notes, while, at the same time, Picard Bondco issued €428 million aggregate principal amount of 7.75% Senior Notes due 2020 (the “2015 Senior Notes”). The proceeds of the additional 2013 Senior Secured Notes and the 2015 Senior Notes were used to (i) redeem the 2010 Senior Notes, (ii) pay the unpaid interest and the redemption premium associated with the redemption, (iii) fund distributions to the shareholders of Picard Bondco and its subsidiaries (the “Picard Group” or the “Group”) and (iv) pay all fees and expenses related to the refinancing. In connection with the refinancing, Picard PIKco S.A. issued additional PIK Notes in an aggregate principal amount of €40 million and repurchased and cancelled €20 million of previously issued PIK Notes. On February 20, 2015, the terms of the PIK Notes were also amended to extend the maturity date to 2020, among other things.

On April 1, 2016, Picard Groupe S.A.S. elected to redeem €50 million of its 2013 Senior Secured Notes. The partial redemption occurred on May 3, 2016.

On December 14, 2017, Picard Groupe S.A.S. issued €1,190 million aggregate principal amount of Floating Rate Senior Secured Notes due 2023 (the “2017 Senior Secured Notes”) and Picard Bondco issued €310 million aggregate principal amount of 5.50% Senior Notes due 2024 (the “2017 Senior Notes” and, together with the 2017 Senior Secured Notes, the “2017 Notes”). The gross proceeds from the sale of the 2017 Notes were used to (i) make a distribution to Picard PIKco S.A. in order to redeem Picard PIKco S.A.’s outstanding 11% PIK Notes due 2020, including accrued and uncapitalized interest and the applicable redemption premium, (ii) redeem Picard Bondco’s outstanding principal amount of 2015 Senior Notes, including accrued and unpaid interest and applicable redemption premium, (iii) redeem Picard Groupe S.A.S.’s outstanding principal amount of 2013 Senior Secured Notes, including accrued and unpaid interest, (iv) fund distributions to the shareholders of the Picard Group, and (v) pay fees and expenses related to the transactions. On the same date, Picard Groupe S.A.S. and other entities of the Picard Group entered into a €30 million revolving credit facility (the “2017 Revolving Credit Facility”).

On May 14, 2018, Picard Groupe S.A.S. issued an additional €60 million aggregate principal amount of 2017 Senior Secured Notes. The gross proceeds from the sale of the additional 2017 Senior Secured Notes were used, together with cash on hand, to (i) fund €77 million in distributions to the shareholders of the Picard Group and (ii) pay fees and expenses related to the transactions.

On July 7, 2021, Picard Groupe S.A.S. issued €750 million aggregate principal amount of 3.875% sustainability-linked fixed rate senior secured notes due 2026 (the “Fixed Rate Senior Secured Notes”), Lion/Polaris Lux 4 S.A. issued €650 million aggregate principal amount of sustainability-linked floating rate senior secured notes due 2026 (the “Floating Rate Senior Secured Notes” and, together with the Fixed Rate Senior Secured Notes, the “Senior Secured Notes”) and Picard Bondco issued €310 million aggregate principal amount of 5.375% sustainability-linked senior notes due 2027 (the “Senior Notes” and, together with the Senior Secured Notes, the “Notes”). The gross proceeds from the sale of the Notes were used, together with cash on hand, to (i) redeem Picard Groupe S.A.S.’s outstanding 2017 Senior Secured Notes, including accrued and unpaid interest, (ii) redeem Picard Bondco’s outstanding 2017 Senior Notes, including accrued and unpaid interest and the applicable redemption premium, (iii) fund distributions to the shareholders of the Picard Group and (iv) pay fees and expenses related to the transactions. On July 1, 2021, Picard Groupe S.A.S. and other entities of the Picard Group also entered into a €60 million revolving credit facility (the “Revolving Credit Facility”), which replaced the 2017 Revolving Credit Facility. See note 9.2 of the “Notes to the interim condensed consolidated financial statements” to the Picard Bondco June 30, 2022 financial statements.

## Reporting

This report is the report as of and for the quarter ended June 30, 2022 required pursuant to Section 4.03 of each of the indenture governing the Fixed Rate Senior Secured Notes, as amended and supplemented from time to time (the “Fixed Rate Senior Secured Notes Indenture”), the indenture governing the Floating Rate Senior Secured Notes, as amended and supplemented from time to time (the “Floating Rate Senior Secured Notes Indenture” and, together with the Fixed Rate Senior Secured Notes Indenture, the “Senior Secured Notes Indentures”) and the indenture governing the Senior Notes, as amended and supplemented from time to time (the “Senior Notes Indenture” and, together with the Senior Secured Notes Indentures, the “Indentures”), as well as clause 23.1 and

clause 1.1.(b) of Schedule 19 of the agreement governing the Revolving Credit Facility (the “Revolving Credit Facility Agreement”).

## **Presentation of Financial Information**

### Financial statements presented

This report contains the unaudited interim condensed consolidated financial statements of Picard Bondco, the reporting entity for the Picard Group, prepared in accordance with International Financial Reporting Standards, as adopted by the European Union (“IFRS-EU” or “IFRS”).

We have prepared the unaudited condensed consolidated financial statements for Picard Bondco for the period from April 1, 2022 to June 30, 2022, which are presented in this report in accordance with IFRS, including (i) the consolidated balance sheet as of June 30, 2022, (ii) the consolidated income statement and the consolidated statement of comprehensive income for the quarter ended June 30, 2022 and (iii) the consolidated statement of cash flows for the quarter ended June 30, 2022.

The accounting policies of Picard Bondco as set out in the Picard Bondco annual consolidated financial statements as of and for the year ended March 31, 2022 under IFRS have been consistently applied, except for the adoption of new standards and interpretations effective as of April 1, 2022. See note 2.2 of the “Notes to the Consolidated Financial Statements” to the Picard Bondco annual consolidated financial statements for a discussion of Picard Bondco’s significant accounting policies and note 2.1.1 of the “Notes to the interim condensed consolidated financial statements” to the Picard Bondco June 30, 2022 financial statements for a discussion of the new accounting standards and interpretations in effect starting from April 1, 2022.

Comparative data for the three months ended June 30, 2021 have been recast in the unaudited condensed consolidated financial statements for the three months ended June 30, 2022 to reflect the decision by the IFRS Interpretation Committee (IFRS IC) published in May 2021 concerning the provision for retirement indemnities falling within the scope of IAS 19; see [note 2.3 “Recast of comparative information” and] note 2.1.1.1 of the “Notes to the Consolidated Financial Statements” to the Picard Bondco audited consolidated financial statements for the year ended March 31, 2022.

### Other Financial Measures

The following measures are the primary non-IFRS financial measures that are presented in this report.

EBITDA is a non-IFRS measure that represents operating profit before depreciation and amortization. This measure is derived from income statement account items calculated in accordance with IFRS and is used by management as an indicator of operating performance. EBITDA differs from the definitions of “Consolidated EBITDA” under the Indentures and the Revolving Credit Facility Agreement.

Since April 1, 2019, the Group has applied IFRS 16 in accordance with the modified retrospective approach. The application of this standard significantly increases the Group’s EBITDA.

EBITDA excluding the impact of IFRS 16 is a non-IFRS measure that represents our EBITDA excluding the impact of the application of IFRS 16 on April 1, 2019.

EBITDA and EBITDA excluding the impact of IFRS 16, as presented in this report, are not measurements of financial performance under IFRS-EU and should not be considered as alternatives to other indicators of our operating performance, cash flows or any other measure of performance derived in accordance with IFRS-EU.

“French like-for-like sales” refers to like-for-like sales made through directly-operated stores in mainland France, excluding franchises in mainland France, Corsica, the French West Indies and La Réunion, and also excluding Click & Collect sales. For the purpose of like-for-like calculations, a store will be included (i) on the first day of the twelfth month following its opening date if it was opened between the first and the fifteenth day of any given month and (ii) on the first day of the thirteenth month following its opening date in all other cases. Like-for-like sales growth is presented because we believe it is frequently used by investors and other interested parties in evaluating companies in the retail sector. However, other companies may define like-for-like sales growth in a different manner than we do.

**For Further Information**

Investor Relations: [investor\\_relations@picard.fr](mailto:investor_relations@picard.fr)

## Management's Discussion and Analysis of Financial Condition and Results of Operations for Picard Bondco

The historical information discussed below for Picard Bondco is as of and for the three-month periods ended June 30, 2021 and June 30, 2022 and is not necessarily representative of Picard Bondco's results of operations for any future period or our financial condition at any future date. We have prepared the unaudited condensed consolidated financial statements for Picard Bondco for the period from April 1, 2022 to June 30, 2022, included herein, in accordance with IFRS; such financial information has not been audited or reviewed by any auditor.

The following discussion includes "forward looking statements" based on our current expectations and projections about future events. All statements other than statements of historical facts included in this discussion, including, without limitation, statements regarding our tax rate on long-term deferred taxes, revenue and operating profits, strategy, capital expenditures, expected investments, projected costs, our plans and objectives for future operations, may be deemed to be forward looking statements. Forward-looking statements are subject to known and unknown risks and uncertainties and are based on assumptions that could potentially be inaccurate and that could cause future results to differ materially from those expected or implied by the forward-looking statements. Our future results could differ materially from those anticipated in our forward-looking statements for many reasons, including due to changes in tax laws or their application or interpretation, more generally, or unfavorable changes in the tax rate on long-term deferred taxes, more specifically, economic and other trends affecting the food retail industry, changes in consumer preferences, the competitive environment in which we operate and other factors described in the section entitled "Risk Factors" in our annual report for the year ended March 31, 2022. Given these risks and uncertainties, you should not place undue reliance on forward looking statements as a prediction of actual results.

Percentages may be calculated on non-rounded figures and therefore may vary from percentages calculated on rounded figures.

In this report, unless otherwise indicated, all amounts are expressed in millions of euro.

### Selected Condensed Consolidated Financial Information of Picard Bondco

<i>Currency: in million of €</i>	Three months* ended	
	June 30, 2021	June 30, 2022
<b>Sales</b>	<b>401.3</b>	<b>366.6</b>
Cost of goods sold	(221.6)	(201.6)
<b>Gross profit</b>	<b>179.7</b>	<b>165.0</b>
Other operating income	1.1	1.1
Other purchase and external expenses	(52.2)	(50.2)
Taxes	(4.3)	(3.5)
Personnel expenses	(51.3)	(50.4)
Other operating expenses	(0.6)	(0.6)
<b>EBITDA</b>	<b>72.4</b>	<b>61.4</b>
Depreciation and amortization	(24.3)	(26.0)
<b>Operating profit</b>	<b>48.1</b>	<b>35.4</b>
Finance costs	(16.1)	(21.3)
Finance income	0.0	0.0
Share of profit in an associate	0.3	0.1
<b>Income before tax</b>	<b>32.3</b>	<b>14.3</b>
Income tax expense	(13.8)	(5.0)
<b>Net income</b>	<b>18.5</b>	<b>9.3</b>
Equity holders of the parent	18.5	9.3
Non-controlling interests	0.0	0.0

(\*) Unaudited.



The following discussion and analysis summarizes EBITDA for the three months ended June 30, 2021 and June 30, 2022. EBITDA is a non-IFRS measure that represents operating profit before depreciation and amortization. This measure is derived from income statement account items calculated in accordance with IFRS-EU and is used by management as an indicator of operating performance. EBITDA differs from the definitions of “Consolidated EBITDA” under our Indentures and our Revolving Credit Facility Agreement. See “*Presentation of Financial Information*”.

## **Results of Operations**

### ***Expansion of store network***

As of June 30, 2022, we had 1,084 stores in France (including two franchised stores in Corsica, ten franchised stores in La Réunion, three franchised stores in the French West Indies, three franchised stores in New Caledonia and 33 franchised stores in mainland France), 15 stores in Belgium, one store in Luxembourg, 10 franchised stores in Scandinavia and 14 franchised stores in Japan.

### ***Sales of goods***

#### ***Three months ended June 30, 2022 and June 30, 2021***

Our sales of goods decreased by €34.7 million, or 8.6%, from €401.3 million for the three months ended June 30, 2021 to €366.6 million for the three months ended June 30, 2022.

In France, sales of goods decreased by €34.5 million, or 8.8%, from €392.7 million for the three months ended June 30, 2021 to €358.2 million for the three months ended June 30, 2022. French like-for-like sales decreased by 10.3% in the three months ended June 30, 2022, as compared to the three months ended June 30, 2021, as a result of a 7.6% decrease in the total number of tickets and a 3.0% decrease in the average basket size. These evolutions reflected the normalization of our customers’ habits as COVID restrictions have eased. This decrease in sales was primarily concentrated on April and May due to the strict lockdown in place at the corresponding time last year, while sales in June were broadly in line with last year’s.

Home delivery sales decreased by 18.7%, or €2.6 million, during the three months ended June 30, 2022, compared with the three months ended June 30, 2021. This remains a good performance given the increase recorded during the comparable period in the two previous years, which were highly impacted by the first and third lockdowns in France, respectively, and is in line with the strategic plan currently being implemented, aiming at developing our digital offering and our omnichannel shopping experience.

Abroad, we observed a decline due to a normalization following the strong growth recorded in the comparable period last year. Sales in Belgium and Luxembourg decreased by €0.5 million, or 11.1%, from €4.5 million for the three months ended June 30, 2021 to €4.0 million for the three months ended June 30, 2022.

Sales in other locations with our partners and franchisees increased from €4.0 million for the three months ended June 30, 2021 to €4.4 million for the three months ended June 30, 2022, helped by the additional sales with our partner in Taiwan.

### **Cost of goods sold**

#### ***Three months ended June 30, 2022 and June 30, 2021***

Our cost of goods sold decreased by €20.0 million, or 9.0%, from €221.6 million for the three months ended June 30, 2021 to €201.6 million for the three months ended June 30, 2022, mainly due to the decrease in sales volumes. Cost of goods sold as a percentage of sales decreased from 55.2% for the three months ended June 30, 2021 to 55.0% for the three months ended June 30, 2022.

### ***Gross profit***

#### ***Three months ended June 30, 2022 and June 30, 2021***

Our gross profit decreased by €14.7 million, or 8.2%, from €179.7 million for the three months ended June 30, 2021 to €165.0 million for the three months ended June 30, 2022, as a result of lower sales. Gross profit as a

percentage of sales of goods increased from 44.8% for the three months ended June 30, 2021 to 45.0% for the three months ended June 30, 2022. This increase in our margin rate was mainly explained by the increase in the off-promotion margin rate, as we managed to adapt our pricing and offering to the inflationary context and we benefitted from a slightly positive mix effect on certain product categories.

### ***Other operating income***

*Three months ended June 30, 2022 and June 30, 2021*

Other operating income remained stable at €1.1 million for the three months ended June 30, 2021 and for the three months ended June 30, 2022.

### ***Other purchases and external expenses***

*Three months ended June 30, 2022 and June 30, 2021*

Our other purchases and external expenses decreased by €2.0 million, or 3.8%, from €52.2 million for the three months ended June 30, 2021 to €50.2 million for the three months ended June 30, 2022. This decrease was primarily due to lower advertising costs (as the prior year period included the launch of a new brand communication campaign at the end of March 2021) and to lower logistics costs driven by lower sales.

### ***Taxes other than on income***

*Three months ended June 30, 2022 and June 30, 2021*

Taxes other than on income decreased by €0.8 million, from €4.3 million for the three months ended June 30, 2021 to €3.5 million for the three months ended June 30, 2022 mainly due to lower sales on which certain taxes are based (notably “*contribution sociale de solidarité des sociétés*”). Taxes other than on income as a percentage of sales of goods decreased at 1.0% for the three months ended June 30, 2022 from 1.1% for the three months ended June 30, 2021.

### ***Personnel expenses***

*Three months ended June 30, 2022 and June 30, 2021*

Personnel expenses decreased by €0.9 million, or 1.8%, from €51.3 million for the three months ended June 30, 2021 to €50.4 million for the three months ended June 30, 2022. As a proportion of sales of goods, personnel expenses increased from 12.8% for the three months ended June 30, 2021 to 13.7% for the three months ended June 30, 2022.

Wages and salaries increased by €1.0 million, or 3.0%, from €33.8 million for the three months ended June 30, 2021 to €34.8 million for the three months ended June 30, 2022, as a result of the annual salary increase and the expansion of our network partly offset by lower variable costs of temporary workers linked with the lower sales recorded in the quarter. As a proportion of sales of goods, wages and salaries increased from 8.4% for the three months ended June 30, 2021 to 9.5% for the three months ended June 30, 2022.

Employee profit sharing in France decreased by €1.5 million, from €5.2 million for the three months ended June 30, 2021 to €3.7 million for the three months ended June 30, 2022, as a result of both the decrease in contractual profit sharing (“*intéressement*”), which is computed based on sales performance and legal profit sharing (“*participation aux bénéfices*”), computed on taxable income.

Other personnel expenses, mainly comprising social security charges, decreased by €0.3 million, from €12.3 million for the three months ended June 30, 2021 to €12.0 million for the three months ended June 30, 2022. As a proportion of sales of goods, social security costs slightly increased from 2.5% for the three months ended June 30, 2021 to 2.7% for the three months ended June 30, 2022.

### ***Other operating expenses***

*Three months ended June 30, 2022 and June 30, 2021*

Our other operating expenses remained stable at €0.6 million for the three months ended June 30, 2021 and for the three months ended June 30, 2022.

### ***EBITDA***

*Three months ended June 30, 2022 and June 30, 2021*

EBITDA decreased by €11.0 million, or 15.2%, from €72.4 million for the three months ended June 30, 2021 to €61.4 million for the three months ended June 30, 2022. As a proportion of sales of goods, EBITDA decreased from 18.0% for the three months ended June 30, 2021 to 16.7% for the three months ended June 30, 2022. This decrease was explained by the decline in our sales partly offset by a higher gross margin rate and savings in our operating expenses. EBITDA however remained significantly higher than the €52.6 million reported during the pre-pandemic three months ended June 30, 2019.

### ***Depreciation and amortization***

*Three months ended June 30, 2022 and June 30, 2021*

Depreciation and amortization increased by €1.7 million, from €24.3 million for the three months ended June 30, 2021 to €26.0 million for the three months ended June 30, 2022 due to the expansion of our store network and the acceleration of our investments during the last year.

### ***Operating profit***

*Three months ended June 30, 2022 and June 30, 2021*

Operating profit decreased by €12.7 million, or 26.4%, from €48.1 million for the three months ended June 30, 2021 to €35.4 million for the three months ended June 30, 2022. As a proportion of sales of goods, operating profit decreased from 12.0% for the three months ended June 30, 2021 to 9.7% for the three months ended June 30, 2022.

### ***Finance costs***

*Three months ended June 30, 2022 and June 30, 2021*

Finance costs increased by €5.2 million from €16.1 million for the three months ended June 30, 2021 to €21.3 million for the three months ended June 30, 2022 due to increased interest rates and interest payments associated with our debt refinancing. Three-month EURIBOR has recently turned positive, which will increase our interest expense on our floating rate debt, including the Floating Rate SSNs. As at June 30, 2022 the Group has no interest rate swaps to hedge this development.

### ***Income before tax***

*Three months ended June 30, 2022 and June 30, 2021*

Income before tax decreased by €18.0 million, from €32.3 million for the three months ended June 30, 2021 to €14.3 million for the three months ended June 30, 2022. As a proportion of sales of goods, income before tax decreased from 8.1% for the three months ended June 30, 2021 to 3.9% for the three months ended June 30, 2022.

### ***Income tax expense***

*Three months ended June 30, 2022 and June 30, 2021*

Income tax expense decreased by €8.8 million, from €13.8 million for the three months ended June 30, 2021 to €5.0 million for the three months ended June 30, 2022. The estimated average annual tax rate has been reduced

from 39% to 35%, which was mainly due to the reduction in the corporate income tax rate in France from 27.5% to 25.0%.

### ***Net income***

#### ***Three months ended June 30, 2022 and June 30, 2021***

Net income decreased by €9.2 million, from €18.5 million for the three months ended June 30, 2021 to €9.3 million for the three months ended June 30, 2022.

### **Certain material differences in the financial condition and results of operations between Picard Bondco and Lion/Polaris Lux 4 S.A.**

The consolidated financial information of Picard Bondco does not reflect intercompany loans between Picard Bondco and its subsidiaries. As of June 30, 2022, no intercompany loan from Picard Bondco or Lion/Polaris Lux Midco S.à r.l. to Lion/Polaris Lux 4 S.A. or any of its subsidiaries and no intercompany loan from Lion/Polaris Lux 4 S.A. or any of its subsidiaries to Picard Bondco or Lion/Polaris Lux Midco S.à r.l. was outstanding.

In addition, Picard Groupe S.A.S. is the issuer of the Fixed Rate Senior Secured Notes and Lion/Polaris Lux 4 S.A. is the issuer of the Floating Rate Senior Secured Notes. The Fixed Rate Senior Secured Notes and the Floating Rate Senior Secured Notes are guaranteed on a senior basis by Picard Bondco, Lion/Polaris Lux Midco S.à r.l., (in the case of the Fixed Rate Senior Secured Notes) Lion/Polaris Lux 4 S.A., Lion Polaris II S.A.S. and (in the case of the Floating Rate Senior Secured Notes) Picard Groupe S.A.S. Picard Bondco is the issuer of the Senior Notes. The Senior Notes are guaranteed on a subordinated basis by Lion/Polaris Lux Midco S.à r.l. and Lion/Polaris Lux 4 S.A.

The results of operations of Picard Bondco and its subsidiaries do not differ materially from those of Lion/Polaris Lux 4 S.A. and its subsidiaries. The difference in EBITDA is primarily due to the holding company expenses of Picard Bondco and Lion/Polaris Lux Midco S.à r.l.

### **Unaudited Interim Condensed Consolidated Financial Statements of Picard Bondco**



## **Picard Bondco**

# Unaudited interim condensed consolidated financial statements

June 30, 2022

4, rue Lou Hemmer, L-1748 Senningerberg, Grand Duchy of Luxembourg  
RCS Luxembourg: B 154899  
Subscribed capital: EUR 2,641,726

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## CONSOLIDATED INCOME STATEMENT (UNAUDITED)

<i>In thousand of €</i>		For the three-month period ended June 30, 2022	For the three-month period ended June 30, 2021 (a)
	Notes		
Sales of goods	4	366 592	401 279
Cost of goods sold		(201 627)	(221 555)
<b>Gross profit</b>		<b>164 966</b>	<b>179 723</b>
Other operating income	5.1	1 134	1 105
Other purchases and external expenses		(50 172)	(52 245)
Taxes		(3 536)	(4 269)
Personnel expenses	5.2	(50 392)	(51 319)
Depreciation and amortization		(25 955)	(24 291)
Other operating expenses	5.3	(617)	(574)
<b>Operating profit</b>		<b>35 427</b>	<b>48 131</b>
Finance costs	5.4	(21 322)	(16 105)
Finance income	5.4	22	37
Share of result in an associate	6	126	283
<b>Income before tax</b>		<b>14 253</b>	<b>32 346</b>
Income tax expense	7	(4 989)	(13 839)
<b>Net income</b>		<b>9 264</b>	<b>18 506</b>
Attributable to:			
Equity holders of the parent		9 264	18 506
Non-controlling interests			
Earnings per share:			
Basic earnings per share ( <i>in euros</i> )		3.51	7.01
Fully diluted earnings per share ( <i>in euros</i> )		3.51	7.01

(a) Comparative data for the three months ended June 30, 2021 have been recast in the unaudited condensed consolidated financial statements for the three months ended June 30, 2022 to reflect the decision by the IFRS Interpretation Committee (IFRS IC) published in May 2021 concerning the provision for retirement indemnities falling within the scope of IAS 19; see note 2.1.1.1 of the “Notes to the Consolidated Financial Statements” to the Picard Bondco audited consolidated financial statements for the year ended March 31, 2022. This interpretation has the following immaterial impacts on the Consolidated Income Statement items:

- Personnel expenses: K€ (62)
- Income tax expense: K€ 16

**The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.**

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

<i>In thousand of €</i>		For the three-month period ended June 30, 2022	For the three-month period ended June 30, 2021 (a)
	Notes		
<b>Net income</b>		<b>9 264</b>	<b>18 506</b>
<b>Items to be reclassified to profit and loss:</b>			
Net gain / (loss) on cash flow hedges	9.4		
Income tax			-
			-
<b>Items not to be reclassified to profit and loss:</b>			
Actuarial gains of the period			-
Income tax			-
		-	-
Foreign currency translation			
<i>Other comprehensive income for the period, net of tax</i>		-	-
<b>Comprehensive income</b>		<b>9 264</b>	<b>18 506</b>
Attributable to:			
Equity holders of the parent		9 264	18 506
Non-controlling interests		-	-

(a) Comparative data for the three months ended June 30, 2021 have been recast in the unaudited condensed consolidated financial statements for the three months ended June 30, 2022 to reflect the decision by the IFRS Interpretation Committee (IFRS IC) published in May 2021 concerning the provision for retirement indemnities falling within the scope of IAS 19; see note 2.1.1.1 of the "Notes to the Consolidated Financial Statements" to the Picard Bondco audited consolidated financial statements for the year ended March 31, 2022. This interpretation has the following immaterial impacts on the Consolidated Statement of Comprehensive Income items:

- Net income: K€ (46)
- Comprehensive income: K€ (46)
- Comprehensive income attributable to equity holders of the parent: K€ (46)

***The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.***



## CONSOLIDATED BALANCE SHEET (UNAUDITED)

<i>In thousand of €</i>	Notes	As at June 30, 2022	As at March 31, 2022
<b>Assets</b>			
Goodwill		815 170	815 170
Property, plant and equipment		225 845	230 341
Right-of-use assets	8.1	428 524	435 533
Other intangible assets		801 662	802 022
Investment in an associate	6	4 764	4 638
Other non-current financial assets	9.1	10 411	10 838
<b>Total non-current assets</b>		<b>2 286 377</b>	<b>2 298 542</b>
Inventories		120 288	108 082
Trade and other receivables		48 199	48 113
Income tax receivable		9 697	3 158
Current financial assets	9.1	79	78
Cash and cash equivalents	10	173 720	206 542
<b>Total current assets</b>		<b>351 983</b>	<b>365 974</b>
<b>Total assets</b>		<b>2 638 360</b>	<b>2 664 516</b>
<b>Equity and liabilities</b>			
Issued capital		2 642	2 642
Share premium		97	97
Other comprehensive income		578	578
Retained earnings		34 987	(29 952)
Net income of the period		9 264	64 939
<b>Equity attributable to equity holders of the parent</b>		<b>47 569</b>	<b>38 304</b>
Non-controlling interests			-
<b>Total equity</b>		<b>47 569</b>	<b>38 304</b>
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings	9.2	1 691 674	1 690 497
Other non-current financial liabilities	9.3	329 854	336 556
Provisions		9 523	9 135
Employee benefit liability		10 540	10 362
Deferred tax liability		219 003	220 447
<b>Total non-current liabilities</b>		<b>2 260 594</b>	<b>2 266 996</b>
<b>Current liabilities</b>			
Trade and other payables		269 773	286 387
Income tax payable		-	1 043
Interest-bearing loans and borrowings	9.2	2 978	14 588
Other current financial liabilities	9.3	57 446	57 198
<b>Total current liabilities</b>		<b>330 197</b>	<b>359 216</b>
<b>Total liabilities</b>		<b>2 590 791</b>	<b>2 626 212</b>
<b>Total equity and liabilities</b>		<b>2 638 360</b>	<b>2 664 516</b>

*The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.*

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

<i>In thousand of €</i>	Issued capital	Share premium	Actuarial gain / (losses)	Total other comprehensive income	Retained earnings	Net income	Equity attributable to equity holders of the parent	Non-controlling interest	Total Equity
<b>As at March 31, 2021</b>	<b>2 642</b>	<b>97</b>	<b>(413)</b>	<b>(413)</b>	<b>149 209</b>	<b>99 351</b>	<b>250 885</b>	<b>-</b>	<b>250 885</b>
Impact of the application of the IFRS IC decision on the calculation of the employee benefit provision			108	108	(415)	(184)	(492)		(492)
<b>As at April 1, 2021 (a)</b>	<b>2 642</b>	<b>97</b>	<b>(306)</b>	<b>(306)</b>	<b>148 794</b>	<b>99 167</b>	<b>250 394</b>	<b>-</b>	<b>250 394</b>
Net income attribution	-	-	-	-	99 167	(99 167)	-	-	-
Net income for the period	-	-	-	-	-	18 506	18 506	-	18 506
Other comprehensive income	-	-	-	-	-	-	-	-	-
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>18 506</b>	<b>18 506</b>	<b>-</b>	<b>18 506</b>
Dividends paid	-	-	-	-	-	-	-	-	-
<b>As at June 30, 2021</b>	<b>2 642</b>	<b>97</b>	<b>(306)</b>	<b>(305)</b>	<b>247 960</b>	<b>18 506</b>	<b>268 900</b>	<b>-</b>	<b>268 900</b>
<b>As at March 31, 2022</b>	<b>2 642</b>	<b>97</b>	<b>578</b>	<b>578</b>	<b>(29 953)</b>	<b>64 939</b>	<b>38 303</b>	<b>-</b>	<b>38 303</b>
Net income attribution					64 939	(64 939)			-
Net income for the period						9 264	9 264		9 264
Other comprehensive income			-	-			-		-
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9 264</b>	<b>9 264</b>	<b>-</b>	<b>9 264</b>
Dividends paid							-		-
<b>As at June 30, 2022</b>	<b>2 642</b>	<b>97</b>	<b>578</b>	<b>578</b>	<b>34 987</b>	<b>9 264</b>	<b>47 569</b>	<b>-</b>	<b>47 569</b>

(a) Comparative data for the three months ended June 30, 2021 have been recast in the unaudited condensed consolidated financial statements for the three months ended June 30, 2022 to reflect the decision by the IFRS Interpretation Committee (IFRS IC) published in May 2021 concerning the provision for retirement indemnities falling within the scope of IAS 19; see note 2.1.1.1 of the “Notes to the Consolidated Financial Statements” to the Picard Bondco audited consolidated financial statements for the year ended March 31, 2022.

***The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.***

## CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

<i>In thousand of €</i>		For the three-month period ended June 30, 2022	For the three-month period ended June 30, 2021 (a)
	Notes		
<b>Operating activities</b>			
Operating profit		35 427	48 131
Depreciation and impairment of property, plant and equipment		23 531	22 577
Amortisation and impairment of intangible assets		2 424	1 714
Other non cash operating items		307	684
Interest received			26
Income tax paid		(13 829)	(9 481)
<i>Operating cash flows before change in working capital requirements</i>		<i>47 861</i>	<i>63 651</i>
Change in inventories		(12 206)	(4 500)
Change in trade and other receivables and prepayments		(86)	(5 962)
Change in trade and other payables		(12 649)	(12 286)
<b>Net cash flows from operating activities, total</b>		<b>22 919</b>	<b>40 903</b>
<b>Investing activities</b>			
Proceeds from sale of property, plant and equipment		16	50
Purchase of property, plant and equipment		(7 417)	(10 982)
Purchase of intangible assets		(3 001)	(2 433)
Purchase of financial instruments		(507)	(42)
Proceeds from sale of financial instruments		934	-
<b>Net cash used in investing activities</b>		<b>(9 975)</b>	<b>(13 406)</b>
<b>Financing activities</b>			
Proceeds from borrowings		-	-
Interests paid *		(29 357)	(9 548)
Interests paid related to leases contracts *		(1 674)	(1 657)
Payments related to leases contracts *		(14 740)	(13 535)
<b>Net cash flows from/(used in) financing activities</b>		<b>(45 771)</b>	<b>(24 740)</b>
Net increase / (decrease) in cash and cash equivalents		(32 826)	2 756
Net cash at the beginning of the year		206 538	291 695
<b>Net cash at June 30</b>	<b>17</b>	<b>173 713</b>	<b>294 452</b>
<i>of which classified in held for sale</i>		<i>-</i>	<i>-</i>
<i>of which classified in continued operations</i>		<i>173 713</i>	<i>294 452</i>

\*In accordance with IFRS 16, which the Group adopted as from April 1, 2019, payments under leases along with any related interest are shown in financing cash flows.

(a) Comparative data for the three months ended June 30, 2021 have been recast in the unaudited condensed consolidated financial statements as of June 30, 2022 to reflect the decision by the IFRS Interpretation Committee (IFRS IC) published in May 2021 concerning the provision for retirement indemnities falling within the scope of IAS 19; see note 2.1.1.1 of the "Notes to the Consolidated Financial Statements" to the Picard Bondco audited consolidated financial statements for the year ended March 31, 2022. This interpretation has the following non-material impacts on the Consolidated Statement of Cash Flows items:

- Operating profit: K€ (62)
- Movements in provisions and pensions: K€ 62

**The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.**

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate information

Picard Bondco (previously named Lion Polaris Lux 2 S.A.) is a limited liability company, incorporated on August 9, 2010 and having its registered office in Luxembourg (the “Company”). The registered office of the Company is at 4 rue Lou-Hemmer, L-1748 Senningerberg, Grand Duchy of Luxembourg. The Company is an affiliate (fully controlled) of Lion/Polaris Lux Topco S.à r.l.

The Company was incorporated for the purpose of acquiring Picard Groupe S.A.S., the leader in the frozen food production and distribution business in France. The acquisition was completed on October 14, 2010.

The Company and its subsidiaries (together the “Group”) operate in the frozen food production and distribution business, mainly in France. The Group’s financial year ends on March 31.

The present unaudited interim condensed consolidated financial statements cover the period from April 1, 2022 to June 30, 2022.

### 2. Basis of preparation and accounting principles

#### 2.1 Basis of preparation

The unaudited interim condensed consolidated financial statements as at and for the three-month period ended June 30, 2022 have been prepared in accordance with IAS 34 *Interim Financial Reporting*. The unaudited interim condensed consolidated financial statements do not include all the information and disclosures required in the consolidated annual financial statements, and should be read in conjunction with the Group’s audited consolidated annual financial statements as at and for the year ended March 31, 2022.

The unaudited interim condensed consolidated financial statements are presented in thousands of euros, the Group’s functional and presentation currency. The figures in the tables have been individually rounded to the nearest thousand euros. Consequently, the totals and sub-totals may not correspond exactly to the sum of the reported amounts.

### **2.1.1 New accounting standards and interpretations in effect starting from April 1, 2022**

Since April 1, 2022, the Group has applied the following new amendments, standards, and interpretations previously endorsed by the European Union:

- ▶ Amendments to IFRS 3 Business Combinations (applicable according to the IASB in accounting periods beginning on or after January 1, 2022);
- ▶ Amendments to IAS 16 Property, Plant and Equipment (applicable according to the IASB in accounting periods beginning on or after January 1, 2022);
- ▶ Amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets (applicable according to the IASB in accounting periods beginning on or after January 1, 2022); and
- ▶ Amendments to Annual Improvements 2018-2020 (applicable according to the IASB in accounting periods beginning on or after January 1, 2022);

The adoption of these policies had no material impact on the Group's consolidated financial statements.

### **2.1.2 New accounting standards and interpretations with effect in future periods**

No new or amended standards or interpretations were adopted for use in the European Union and available for early adoption.

The new or amended standards and interpretations not yet adopted by the European Union are as follows:

- ▶ IFRS 17 Insurance contracts (applicable according to the IASB in accounting periods beginning on or after January 1, 2023);
- ▶ Amendments to IAS 1: Classification of Liabilities as Current or Non-current (applicable according to the IASB in accounting periods beginning on or after January 1, 2023);
- ▶ Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: Disclosure of Accounting policies (applicable according to the IASB in accounting periods beginning on or after January 1, 2023);
- ▶ Amendments to IFRS 17 Insurance contracts (applicable according to the IASB in accounting periods beginning on or after January 1, 2023);
- ▶ Amendments to IAS 8 Accounting policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates and Errors (applicable according to the IASB in accounting periods beginning on or after January 1, 2023);
- ▶ Amendments to IAS 12 Income Taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction (applicable according to the IASB in accounting periods beginning on or after January 1, 2023); and

- ▶ Amendment to IFRS 17 Initial Application of IFRS 17 and IFRS 9 - Comparative Information (applicable according to the IASB in accounting periods beginning on or after January 1, 2023).

The impact of these standards on the Group's results and financial situation is currently being evaluated and is not expected to be material.

## **2.2 Significant accounting judgments, estimates and assumptions**

The preparation of the Group's unaudited interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that can affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. Group management reviews these estimates and assumptions on a regular basis to ensure that they are appropriate based on past experience and current economic conditions. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial reporting periods are disclosed in the audited consolidated financial statements of the Group as at and for the year ended March 31, 2022.

As at June 30, 2022, the following estimates should be noted:

### *Valuation of tangible and intangible assets*

There was no indication of impairment of tangible and intangible assets as at June 30, 2022. As a result, no impairment test was performed at this date.

### *Valuation of financial assets*

The Group measured its investment in associates on the basis of available estimates and interim financial statements as of June 30, 2022. This measurement is based on the losses and impairments recorded in the financial statements of the associate, which reflect the best estimate of the associate's management.

The estimate of financial assets might be reassessed by the Group, if the existing assumptions are revised prior to the year ending March 31, 2023.

### *Employee benefits liabilities*

The cost of defined benefit pension plans and the present value of pension obligations are determined using actuarial valuations. An actuarial valuation involves making various assumptions. These include the determination of the discount rate, future salary increases,

mortality rates and future withdrawal rates of employees. As of June 30, 2022, assumptions remain unchanged compared to March 31, 2022.

The Group is currently reviewing the assumption regarding salary increase rates and might amend this assumption in future quarterly reports.

#### *Lease terms*

Following the December 2019 publication of the IFRS IC decision clarifying the rules for determining the term of leases within the scope of IFRS 16 – Leases, the Group performed analyses to measure accounting impacts and implemented these new rules starting with the financial statements as at and for the period ended March 31, 2021.

These analyses also took into account the position statement published by the French accounting standards setter (Autorité des normes comptables – ANC) on July 3, 2020, which superseded the previous statement dated February 16, 2018, to determine the IFRS 16 lease terms of “3/6/9”- type French commercial leases, notably those which have entered an automatic renewal period.

The application of this IFRS IC interpretation is a change in accounting method requiring a retrospective calculation of the impacts as of April 1, 2019 (applying the same incremental borrowing rates table, between 1.2% and 2%, as the one initially used by the Group at the first-time application date, to the new lease terms).

#### *Loyalty program*

Since May 30, 2022, the Group has operated a new loyalty program that enables customers to obtain discounts or award credits on their future purchases. Award credits granted to customers under the loyalty program represent a performance obligation that is separately identifiable from the initial sales transaction. This performance obligation gives rise to the recognition of a contract liability included in Trade and other payables. The corresponding revenue is deferred until the award credits are used by the customer. The implementation of this loyalty program during the year had no significant impact on the financial statements for the period ended June 30, 2022.

### **3. Significant events and seasonality of operations**

#### **3.1 Significant events of the period**

There has been no significant event during the period.

#### **3.2 Seasonality of operations**

Seasonal fluctuations in the business are limited. Higher revenues and operating profits are usually expected in the third quarter of the year. Higher sales during December are mainly attributable to the Christmas and the New Year’s holidays.

#### 4. Operating segment information

For management purposes, the Group is organized into business units based on distribution networks. Following the development of the activity of the Group outside France, the Group has two reportable operating segments as follows:

- France; and
- Other.

The “Other” operating segment includes distribution activities in Belgium, Luxembourg and franchised and corner operations and partnerships in Italy, the Netherlands, Scandinavia, Japan, Singapore, the UK, the UAE, Hong Kong and Taiwan as well as our holding company operations (other than Group financing and income taxes) in Luxembourg.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements. However, Group financing (including finance costs and finance income) and income taxes are managed on a Group basis and are not allocated to operating segments.

<i>In thousand of €</i>	For the three-month period ended June 30, 2022		
	France	Other	Total
Sales	358 186	8 407	366 592
Other operating income	1 029	104	1 134
Other operating expenses	(615)	(2)	(617)
<b>Operating profit before amortization</b>	<b>60 271</b>	<b>1 111</b>	<b>61 382</b>
Amortization of the year	(25 551)	(404)	(25 955)
<b>Operating profit</b>	<b>34 720</b>	<b>707</b>	<b>35 427</b>

<i>In thousand of €</i>	For the three-month period ended June 30, 2021		
	France	Other	Total
Sales	392 724	8 554	401 279
Other operating income	994	111	1 105
Other operating expenses	(489)	(85)	(574)
<b>Operating profit before amortization</b>	<b>71 408</b>	<b>1 015</b>	<b>72 423</b>
Amortization of the year	(23 894)	(398)	(24 292)
<b>Operating profit</b>	<b>47 514</b>	<b>617</b>	<b>48 131</b>



Total operating profit decreased by M€ 12.7, from M€ 48.1 for the three-month period ended June 30, 2021 to M€ 35.4 for the three-month period ended June 30, 2022. This decrease of the operating profit is mainly explained by the lockdown measures in effect as at June 30, 2021 due to the COVID-19 pandemic.

## 5. Other operating income/expenses

### 5.1 Other operating income

<i>In thousand of €</i>	<b>For the three-month period ended June 30, 2022</b>	<b>For the three-month period ended June 30, 2021</b>
Home Services shipping fees	312	444
Store rentals	172	124
Franchises	299	355
Other operating income	351	183
<b>Total other operating income</b>	<b>1 134</b>	<b>1 106</b>

### 5.2 Personnel expenses

<i>In thousand of €</i>	<b>For the three- month period ended June 30, 2022</b>	<b>For the three- month period ended June 30, 2021</b>
Wages and salaries	(34 776)	(33 800)
Social security costs	(9 814)	(10 113)
Pension costs	(148)	(94)
Employee profit sharing	(3 650)	(5 209)
Other employee benefits expenses	(2 004)	(2 104)
<b>Total personnel expenses</b>	<b>(50 392)</b>	<b>(51 319)</b>

Total personnel expenses decreased by M€ 0.9, from M€ 51.3 for the three-month period ended June 30, 2021 to M€ 50.4 for the three -month period ended June 30, 2022.

### 5.3 Other operating expenses

<i>In thousand of €</i>	<b>For the three-month period ended June 30, 2022</b>	<b>For the three-month period ended June 30, 2021</b>
Royalties	(129)	(140)
Losses on bad debt	(223)	(223)
Other operating expenses	(265)	(211)
<b>Total other operating expenses</b>	<b>(617)</b>	<b>(574)</b>

### 5.4 Finance income and costs

<i>In thousand of €</i>	<b>For the three-month period ended June 30, 2022</b>	<b>For the three-month period ended June 30, 2021</b>
Interest expense	(19 527)	(14 310)
Net interest related to lease commitment	(1 662)	(1 632)
Interest costs of employee benefits	(30)	(69)
Other financial expenses	(104)	(94)
<b>Finance costs</b>	<b>(21 322)</b>	<b>(16 105)</b>
Income on loans and receivables	0	7
Income on short term investment	-	25
Other financial income	21	5
<b>Finance income</b>	<b>22</b>	<b>37</b>

The K€ 1,662 net interest related to lease commitment represents the financial interest calculated on lease liabilities recognized in accordance with IFRS 16.

## 6. Investment in an associate

The Group has a 37.21% interest in Primex International S.A., which is involved in the importation and wholesale of frozen meat and seafood.

Primex International is a private entity incorporated in France that is not listed on any public exchange. The following table illustrates summarized financial information of the Group's investment in Primex International S.A.:

<i>In thousand of €</i>	<b>As at June 30, 2022</b>	<b>As at March 31, 2022</b>
Share of the associate's statement of financial position:		
Non-current assets	6 154	6 160
Current assets	10 822	11 791
Current liabilities	8 537	11 088
Non-current liabilities	3 468	2 016
<b>Equity</b>	<b>4 972</b>	<b>4 846</b>
Share of the associate's revenue and result:		
Revenue	6 755	24 711
Result	126	656
<b>Carrying amount of the investment</b>	<b>4 763</b>	<b>4 637</b>

<i>In thousand of €</i>	<b>As at June 30, 2022</b>	<b>As at March 31, 2022</b>
<b>Carrying value at opening</b>	<b>4 638</b>	<b>3 981</b>
Share of result in an associate	126	656
<b>Carrying value at closing</b>	<b>4 763</b>	<b>4 637</b>

Primex Norway, a subsidiary of Primex International S.A., developed a fish plant in Norway in 2018 and has since faced significant start-up costs in connection with the operation of this facility. Primex International S.A. recorded on March 31, 2020 a non-cash impairment of its investment in Primex Norway to reflect these operational losses. Based on the activity of the plant since January 2020, the Group recorded additional depreciation in September 2020. The activity of this plant has now improved but the valuation of Primex International will continue to be closely monitored by the Group. For reasons of prudence and pending the sustainability of results, the Group has not reversed any depreciation.

## 7. Income tax expense

The Group calculates income tax expense using an estimated tax rate that would be applicable to the expected total annual earnings (projected pre-tax income at year-end). The estimated average annual tax rate used is 35%, including Business Contribution on Value Added ("CVAE"), which is accounted for as an income tax in line with IAS 12. The projected annual tax rate amounted to 39% in previous periods. The decrease in the average annual tax rate is mainly explained by the decrease of the corporate tax rate in France.

A tax audit of Picard Surgelés S.A.S. was initiated by the French tax authorities on January 17, 2022 for the fiscal years ended March 31, 2019, March 31, 2020 and March 31, 2021. As of the date of these Consolidated Financial Statements, the tax audit was still in progress.

## 8. Leases

### 8.1 Breakdown of Right of Use recognized under IFRS 16

<i>In thousand of €</i>	Leasehold rights	Land & Buildings	Vehicles	Right-of-use-assets
<b>Cost:</b>				
As at April 1, 2022	48 158	545 452	8 184	601 795
Additions		7 709	484	8 193
Disposals		(614)	(48)	(662)
Others				-
As at June 30, 2022	48 158	552 547	8 620	609 326
<b>Depreciation and impairment:</b>				
As at April 1, 2022	(702)	(161 351)	(4 209)	(166 262)
Additions		(14 041)	(546)	(14 587)
Disposals		-	48	48
Others				-
As at June 30, 2022	(702)	(175 392)	(4 707)	(180 801)
<b>Net book value:</b>				
As at April 1, 2022	47 456	384 102	3 975	435 533
As at June 30, 2022	47 456	377 155	3 913	428 524

### 8.2 Breakdown of Other purchase and external expenses

<i>(In thousand of €)</i>	For the three-month period ended June 30, 2022	For the three-month period ended June 30, 2021
Rent expenses	(698)	(489)
Other purchase and external expenses (excluding Rent expenses)	(49 474)	(51 756)
<b>Total Other purchase and external expenses</b>	<b>(50 172)</b>	<b>(52 245)</b>

Rent expenses represent leases (following the adoption of IFRS 16) that have a term shorter than 12 months and leases valued at less than K\$ 5.

### 8.3 Breakdown of Depreciation & amortization

<i>(In thousand of €)</i>	For the three-month period ended June 30, 2022	For the three-month period ended June 30, 2021
Depreciation & amortization of tangible Right of Use	(14 587)	(14 160)
Depreciation & amortization of other fixed assets	(11 368)	(10 131)
<b>Total Depreciation &amp; amortization</b>	<b>(25 955)</b>	<b>(24 291)</b>

Depreciation and amortization of right-of-use assets relate to the depreciation of the right-of-use assets recognized in accordance with IFRS 16.

## 9. Financial assets and financial liabilities

### 9.1 Other current and non-current financial assets

<i>In thousand of €</i>	As at June 30, 2022	As at March 31, 2022
Deposits and guarantees	9 889	10 298
Related party loans	11	11
Other	590	606
<b>Other financial assets</b>	<b>10 490</b>	<b>10 916</b>
<i>Of which non-current</i>	<i>10 411</i>	<i>10 838</i>
<i>Of which current</i>	<i>79</i>	<i>78</i>

Other financial assets of K€ 590 represent the amount of financial receivables recognized in respect of sub-letting arrangements granted over the residual period of the leases concerned in accordance with IFRS16 (K€ 79 of which was recorded as current as at June 30, 2022).

### 9.2 Interest-bearing loans and borrowings

<i>In thousand of €</i>	Coupon interest rate	Maturity	As at June 30, 2022	As at March 31, 2022
<b>Current</b>				
Current portion of interest bearing loans and borrowings			2 970	14 583
Bank overdrafts		On demand	8	5
<b>Total current interest-bearing loans and borrowings</b>			<b>2 978</b>	<b>14 588</b>
<b>Non current</b>				
Senior secured notes 2026 (M€ 750)	3.875%	2026	741 328	740 881
Senior secured notes 2026 (M€ 650)	Euribor 3M + margin 4%	2026	643 463	643 094
Senior notes 2027 (M€ 310)	5.375%	2027	306 883	306 521
<b>Total non-current interest-bearing loans and borrowings</b>			<b>1 691 674</b>	<b>1 690 497</b>
<b>Total interest-bearing loans and borrowings</b>			<b>1 694 652</b>	<b>1 705 085</b>

On July 7, 2021, the Group successfully refinanced its existing debt. Picard Groupe S.A.S. issued M€ 750 aggregate principal amount of sustainability-linked fixed rate senior secured notes due 2026, Lion Polaris Lux 4 S.A issued M€ 650 aggregate principal amount of sustainability-linked floating rate senior secured notes due 2026 and Picard Bondco issued M€ 310 aggregate principal amount of sustainability-linked senior notes due 2027. The gross proceeds from the sale of the Notes, together with cash on hand, were used to (i) redeem Picard Bondco's outstanding principal amount of senior notes due 2024 issued on December 14, 2017 including accrued and unpaid interest and the applicable redemption premium, (ii) redeem Picard Groupe S.A.S.'s outstanding principal amount of senior secured notes due 2023 issued on December 14, 2017 and May 14, 2018, including accrued and unpaid interest, (iii) fund distributions to the shareholders of the Group, and (iv) pay fees and expenses related to these transactions.

The Notes issued have the following characteristics:

- Picard Groupe S.A.S., a subsidiary of the Company, issued M€ 750 of fixed rate senior secured notes due 2026 in July 2021. These fixed rate senior secured notes are payable after five years on July 1, 2026. Interest is paid twice a year at a fixed interest rate of 3.875% per annum. The senior secured notes are refundable "in fine".
- Lion Polaris Lux 4 S.A., a subsidiary of the Company, issued M€ 650 of floating rate senior secured notes due 2026 in July 2021. These floating rate senior secured notes are payable after five years on July 1, 2026. Interest is paid quarterly based on a variable interest rate fixed in reference to a market rate (three-month EURIBOR, subject to a 0% floor) increased by a margin of 4% per annum. The floating rate senior secured notes are refundable "in fine".
- The Company issued M€310 of fixed rate senior notes due 2027 in July 2021. These senior notes are payable after six years on July 1, 2027, and interest is paid twice a year based on a fixed interest rate of 5.375% per annum. The senior notes are refundable "in fine".

### 9.3 Other financial liabilities

<i>In thousand of €</i>	<b>As at June 30, 2022</b>	<b>As at March 31, 2022</b>
<b>Current</b>		
Lease debt	57 446	57 198
<b>Total other current financial liabilities</b>	<b>57 446</b>	<b>57 198</b>
<b>Non current</b>		
Lease debt	329 778	336 480
Others	76	76
<b>Total other non-current financial liabilities</b>	<b>329 854</b>	<b>336 556</b>
<b>Total other financial liabilities</b>	<b>387 300</b>	<b>393 754</b>

In accordance with IFRS 16, the Group has recognized, as of April 1, 2019, the lease liabilities relating to the accounting of the right of use asset. This debt amounts to M€ 387 as of June 30, 2022.

## 9.4 Hedging activities and derivatives

### Cash Flow Hedges

As at June 30, 2022, the Group has not entered into any hedging arrangements.

## 9.5 Fair values

Set out below is a comparison by class of the carrying amounts and fair value of the Group's financial instruments that are carried in the unaudited interim condensed consolidated financial statements.

<i>In thousands of €</i>	Carrying amount	Fair value	Carrying amount	Fair value
	As at June 30, 2022	As at June 30, 2022	As at March 31, 2022	As at March 31, 2022
<b>Financial assets</b>				
Trade and other receivables	48 199	48 199	48 113	48 113
Income tax receivable	9 697	9 697	3 158	3 158
Other financial assets	10 490	10 490	10 916	10 916
Cash and cash equivalents	173 720	173 720	206 542	206 542
<b>Total</b>	<b>242 106</b>	<b>242 106</b>	<b>268 730</b>	<b>268 730</b>
<b>Financial liabilities</b>				
Fixed rate borrowings	(1 048 211)	(842 671)	(1 047 403)	(1 019 781)
Obligations under finance leases	(54)	(54)	(45)	(45)
Floating rate borrowings	(643 463)	(580 379)	(643 094)	(646 100)
Interest rate swap	-	-	-	-
Lease commitments	(387 300)	(387 300)	(393 754)	(393 754)
Trade and other payables	(269 773)	(269 773)	(286 387)	(286 387)
Income tax payable	-	-	(1 043)	(1 043)
Bank overdraft	(8)	(8)	(5)	(5)
<b>Total</b>	<b>(2 348 809)</b>	<b>(2 080 184)</b>	<b>(2 371 730)</b>	<b>(2 347 114)</b>

The fair value of the financial assets and liabilities is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- Cash and short-term deposits, trade receivables, trade payables, and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Long-term fixed-rate and variable-rate receivables are evaluated by the Group based on parameters such as interest rates, specific country risk factors, and individual creditworthiness of the customer and the risk characteristics of the financed project. Based on this evaluation, provision allowances are taken into account for the expected losses relating to these receivables. As at June 30, 2022, the carrying amounts of such receivables, net of provision allowances, approximated their fair values.
- Fair value of quoted notes and bonds is based on price quotations at the reporting date. The

fair value of unquoted instruments, loans from banks and other financial indebtedness, obligations under finance leases as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt or similar terms and remaining maturities. Because of the lack of similar transactions due to the current economic context, credit spreads of fixed rate borrowings have been considered to be equal to the credit spread applied at the inception of the debt.

### ***Fair value hierarchy***

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

*Level 1:* quoted (unadjusted) prices in active markets for identical assets or liabilities;

*Level 2:* other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

*Level 3:* techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The fair value of all interest rate derivatives is determined through level 2 valuation techniques, although the Group currently has no interest rate swap agreement outstanding. The fair value of long-term debt is determined using price quotations, when available, at the reporting date (level 1).

## **10. Cash and cash equivalents**

<i>In thousand of €</i>	June 30, 2022	March 31, 2022	June 30, 2021	March 31, 2021
Cash at banks and on hand	170 861	203 684	291 591	288 875
Securities	2 859	2 859	2 859	2 859
<b>Cash and cash equivalents</b>	<b>173 720</b>	<b>206 542</b>	<b>294 450</b>	<b>291 734</b>

For the purpose of the cash flow statement, cash and cash equivalents are net of bank overdrafts:

<i>In thousand of €</i>	June 30, 2022	March 31, 2022	June 30, 2021	March 31, 2021
Cash and cash equivalents	173 720	206 542	294 450	291 734
Bank overdrafts	(8)	(5)		(39)
<b>Net cash position</b>	<b>173 712</b>	<b>206 538</b>	<b>294 450</b>	<b>291 695</b>



## **11. Events after the reporting period**

There has been no significant event since June 30, 2022.